



Droughtmaster Trade Mission to Vietnam and Indonesia

15 Day Escorted Program from 6 to 16 July
2017

This program is designed to provide an opportunity for members of Droughtmaster Stud Breeders' Society to familiarise themselves with the size and scope of the cattle industry in both Vietnam and Indonesia and the opportunities that exist for Droughtmaster genetics in both countries.

The program has been planned in close cooperation with 'in-country' representatives from Meat and Livestock Australia and will include briefings from MLA staff, as well as Austrade representatives.

Visits will include feedlots, abattoirs, wet markets and retail supermarkets and the technical aspects of live



PROGRAM HIGHLIGHTS

- Briefings on the cattle market and meat supply chain from MLA and Austrade
- Visits to the bustling wet markets of Ho Chi Minh City and Jakarta where the bulk of fresh meat is sold
- Feedlot visits focussing on animal specifications, health, nutrition and feedlot management
- Abattoir visits covering transport, lairage, handling and slaughter, plus stunning, boning and processing
- Supermarket visits to see how meat is marketed and sold to consumers
- Restaurants to see how beef is prepared for the local market



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www.quadrantaustralia.com

Program

Please note this Trade Mission is conducted by the Droughtmaster Stud Breeders Association and operated by Quadrant Australia.

Day 1 Depart Australia

Thu 6 Jul

Participants are to make their own way to Sydney for departure. Quadrant staff can assist with flights from Brisbane. Assemble at Sydney International Airport for the daytime flight to Vietnam. Arrive Ho Chi Minh City mid-afternoon where you will be met by Michael Patching – Meat & Livestock Australia Manager for Vietnam. Transfer to centrally located hotel with time to freshen up before dinner and a briefing and overview by MLA on the meat industry supply chain in Vietnam.

Meals: Inflight & D

Overnight: HCMC

Day 2 Ho Chi Minh

Fri 7 Jul

Breakfast at hotel then visit the wet markets where the bulk of fresh meat is sold, as well as other fresh foods, including fish, chicken, fruit, vegetables and herbs. Continue to a feedlot for an inspection and overview of the facility's production phase, including animal specifications, health, nutrition, and feedlot management. After a typical Vietnamese lunch of Pho – beef noodle soup, visit an abattoir to inspect its transport, lairage, handling, slaughter (including stunning), processing and boning procedures. Visits are also proposed to retail supermarkets to see the way chilled and fresh boxed beef is marketed. Return to hotel.

Meals: B L D

Overnight: HCMC

Day 3 Ho Chi Minh – Hanoi

Sat 8 Jul

Early flight to Hanoi for further visits to a feedlot and abattoir before meeting with officials from Austrade to discuss the cattle trade and market access opportunities in Vietnam. Dinner at a high-end city restaurant.

Meals: B L D

Overnight: Hanoi



Day 4 Hanoi

Sun 9 Jul

After breakfast there's a full day program exploring Hanoi, the oldest capital in South-East Asia. Unique to Hanoi is its original architecture without the influence of modern skyscrapers and structures. See temples and pagodas, winding alleyways and historic buildings in the Old Quarter and the spectacular Lakes and Temple of the Jade Mountain in Hoan Kiem Lake. There will be many opportunities for shopping for gifts to take home. Return to hotel. Evening at leisure.

Meals: B L

Overnight: Hanoi

Day 5 Hanoi - Ho Chi Minh

Mon 10 Jul

Early morning visit to the wet markets of Hanoi to see the lively and colourful spectacle of locals trading produce. Return to the hotel for a shower and late checkout then transfer to the airport for the return flight to Ho Chi Minh City.

Meals: B L

Overnight: HCMC

Day 6 Ho Chi Minh

Tue 11 Jul

After breakfast there's a guided tour of this bustling colourful city with remnants of its French colonial past evident around every corner. Visit the Giac Lam Pagoda, a number of other temples and the lively Benh Thanh market where excellent shopping can be found. If there is sufficient interest from the group then visits could be arranged to the Cu Chi Tunnels (30 kms northwest of the city), built by the Viet Cong as a means of shelter during the Indochina conflict, or the Reunification Palace (formerly known as Independence Palace) and the War Remnants Museum (formerly the Museum of Chinese and American War Crimes), where the brutal effects of war on its civilian victims is conveyed so powerfully. Return to the hotel. Farewell Dinner this evening.

Meals: B L D

Overnight: HCMC



Program



KEY TRADE MISSION DATES

BOOKINGS & SECURITY DEPOSIT:

To confirm your place on this program please complete the booking form and send **with your deposit** of \$2,000 to the Droughtmaster Stud Breeders' Society immediately. A tax invoice will be issued by DSBS on receipt of your deposit.

FINAL BALANCE:

Due on or before 1 May

MINIMUM NUMBERS:

The minimum number of passengers for this program is 4 participants travelling as a group. In the event that we have less than 4 bookings, the trade mission may still proceed, however possibly at a greater cost.

Day 7 Ho Chi Minh – Jakarta - Lampung Wed 12 Jul

Checkout after breakfast and transfer to the airport for the 9.50am flight to Jakarta. Arrive early afternoon where you will be met by Helen Fadma, MLA Livestock Manager, Indonesia. Transfer to the mid-afternoon flight to Lampung (South Sumatra) and transfer to hotel on arrival.

Meals: B

Overnight: Lampung

Day 8 Lampung – Jakarta Thu 13 Jul

After breakfast visit a feedlot owned by Consolidated Pastoral Company (CPC). Indonesia is a significant market for CPC cattle and the feedlot at Lampung, with a capacity of 28,000 head, is one of two feedlots owned by the company. CPC plans to export 25,500 head of live cattle from Australia to Indonesia in 2017. After a lunch of local cuisine, visit an abattoir in the afternoon before flying back to Jakarta.

Meals: B L D

Overnight: Jakarta



Day 9 Jakarta

Fri 14 Jul

An early morning wet market visit will provide an opportunity to compare and contrast the differences in the way fresh produce is handled in Vietnam and Indonesia. Later visit TUM feedlot on the outskirts of Jakarta for a market briefing and overview by MLA regarding the issues and challenges facing the feedlot industry – breeders, Indian buffalo meat etc. Owned by the Hasan brothers, who have had a strong relationship with the Australian cattle industry for over 16 years, this feedlot has a capacity of 48,500 head and rivals the largest feedlots in Australia for size. Afterwards return to the hotel for a rest before departing for an inspection visit of the TUM abattoir in the evening.

Meals: B L D

Overnight: Jakarta

Day 10 Depart Indonesia

Sat 15 Jul

After breakfast explore the cosmopolitan city of Jakarta on a guided city tour which includes lunch at Sunda Kelapa Harbour, the 500 year old port of Jakarta. With its fish market and colourful sailing vessels, Sunda Kelapa still provides a vital link to the outlying islands and markets of the outside world. Visits are also proposed to a retail supermarket, to see the way beef is marketed to the public. Late afternoon transfer to the airport for the return overnight flight to Australia.

Meals: B & Inflight

Overnight: Inflight

Day 11 Arrive Australia

Sun 16 Jul

Early morning arrival into Sydney where the program ends. Make flight connections to Brisbane and home.

TRADE MISSION COSTS:

Twin share/double room **AUD \$ 4,950 * + GST** (Per Person)
Single Supplement Add **AUD \$ 200 + GST**

Please note: Upgrades to business class air travel can be arranged at an additional cost.
Please call Quadrant Australia on 1300 301 128 for more information.

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FINAL BALANCE: Due on or before 1 May 2017

MINIMUM NUMBERS: The minimum number of passengers for this tour is 4 participants travelling as a group. In the event that we have less than 4 bookings, the trade mission may still proceed, however possibly at a greater cost.

What's Included:

- Return economy class international flights from Sydney to Ho Chi Minh City and return from Jakarta, plus flights between and within Vietnam and Indonesia
- Airline taxes and surcharges
- All land travel in the private use of modern comfortable coaches
- Professional English speaking tour guide
- Technical visits, briefings and site inspections as outlined in itinerary
- Quality 4 star accommodation with private en-suite facilities
- Meals as detailed in itinerary - shown (BLD)
- All entrances fees or special events as detailed.

What's Not Included:

- Connecting domestic flights that might be required within Australia
- Meals not shown in itinerary
- Expenditure of a personal nature; ie. alcoholic beverages or phone calls.
- Passport fees and visa charges
- Travel insurance, cancellation fees
- Optional excursions
- Tips or gratuities other than those for drivers and guides



Quadrant Australia Pty Ltd
PO Box 536, COFFS HARBOUR NSW 2450
ABN: 95 003 857 449

Booking forms to be posted, emailed or faxed to:

Droughtmaster Stud Breeders' Society
40 Thorn Street, Ipswich QLD 4305

Phone: 07 3281 0056 **Fax:** 07 3281 7957

Email: office@droughtmaster.com.au



TRADE MISSION BOOKING CONDITIONS & TERMS

IMPORTANT NOTES: Please read the booking conditions below. Payment of deposit indicates acceptance of the booking conditions detailed in the brochure.

PRICE AND FLUCTUATION

This program has been costed on a set exchange rate. Due to the unstable nature of the Australian dollar, regrettably currency surcharges may be necessary.

All prices quoted are subject to change without notice having regard to unforeseen circumstances, foreign exchange fluctuations and variations in airline operating costs including but not limited to, say, an escalation of fuel prices.

MINIMUM NUMBERS

The tour will proceed with minimum number (as indicated) of full paying passengers. In the event that the required numbers are not reached – the tour may still proceed however, per passenger prices may change.

CURRENCY EXCHANGE

In the event of deviation from this rate, Droughtmaster Stud Breeders' Society reserves the right to increase prices or make refunds according to the impact the fluctuation has had on land content prices in the country or countries to be visited. NB: If minimum numbers are not reached with full paying participants – any possible refund for favourable exchange fluctuations may be foregone to ensure the tour still proceeds as planned.

RESERVATIONS AND DEPOSIT

To confirm your place on this program please book as early as possible. A reservation can only be confirmed with a deposit of **\$2,000 per person**. To reserve your place please complete the booking form and forward to Droughtmaster Stud Breeders' Society with your deposit. Confirmation will be provided in writing within 7 working days, together with all necessary receipts and invoices.

FINAL PAYMENT AND AMENDMENTS

Final payment is due on or before 1 May 2017. Payment can be accepted after this date, however it will be subject to availability of flights, accommodation and other tour inclusions.

An amendment fee of \$50 will be charged for any alterations to your booking, after confirmation has been sent. Any changes made by you after the full payment has been made will incur a minimum of \$100 fee plus any charges imposed by airlines, hotels and operators, and will be subject to availability of the requested changes.

ACCOMMODATION

Program prices include accommodation throughout on a twin share basis (unless otherwise specified). For passengers travelling alone, it may be necessary to pay a single supplement, however in some special circumstances we may be able to assist with sharing arrangements. Agreements are solely between the passengers concerned, and the company accepts no responsibility for compatibility. Single rooms may be smaller than twin bedded rooms.

TRAVEL DOCUMENTS

VISAS: Australian passport holders may require a visa to enter the countries visited on the tour. As arrival documents are

Government to Government requirement, Quadrant Australia is NOT able to complete these documents on your behalf. Quadrant Australia will assist wherever and whenever possible. Visa assistance is available through Visalink who can be contacted via the Quadrant Australia website. Should you be travelling to other countries, please check on visa requirements.

PASSPORTS: Passengers will require a current passport with 6 months validity beyond the date of return.

USA ESTA: Persons travelling to, or via, the USA, are reminded of their obligation to comply with US entry and transit requirements.

TRAVEL INSURANCE

Travel insurance is highly recommended for this program and Quadrant Australia can arrange this for you. Should we supply travel insurance information and application forms, you must ensure you read and understand the insurance details. Once we have received your completed insurance application and Medical Appraisal Form (where necessary), we will accept your information in good faith. Please note we act as agent for the principal insurance provider or broker. Quadrant Australia cannot provide recommendations. Documentation will not be released until proof of insurance is provided or declined, in writing.

CANCELLATIONS

Any cancellations must be made in writing by email, post or fax to Quadrant Australia.

Cancellations received up to 90 days prior to departure will incur a fee of \$750 plus any unrecoverable costs incurred which include, any non-refundable costs incurred on the passenger's behalf by Quadrant Australia. Cancellations after 90 days are subject to the following fees and charges:

- From 90–45 days to departure –\$1500 plus any unrecoverable costs. No refunds will be guaranteed (refund policies and fees subject to supplier contracts)
- Within 45 days no refunds will be given.

Please consider travel insurance when paying your deposit.

UNUSED SERVICES

It is our policy to follow the itinerary as written, however sometimes due to circumstances outside our control, or in the best interests of the group, the itinerary may vary slightly. No refunds will be given for any unused portions of the tour in respect of transfers, accommodation, meals, sightseeing tours or any other services included in the tour price but not utilised by the tour member.

AIRLINE RESPONSIBILITY

The transportation firms concerned are not to be held responsible for any act, omission or event during the time passengers are not on board their aircraft or conveyances. The passengers' contract in use by the carrier concerned, when issued, shall constitute the sole contract between the transportation company or firms and the purchaser of these tours. Any airline does not by virtue of its endorsement of a program represent itself, either as contracting with any purchaser, or as having any other legal relationship with any such purchaser.

BROCHURE/ITINERARY AUTHENTICITY

This program was correct at the time of printing. The information provided has been compiled with care and is

published in good faith. Variations to the program, inclusions and prices may occur. This itinerary always remains the property of Quadrant Australia Pty. Ltd., and is subject to change, with or without notice. Its unauthorised use, in whole or in part, is an infringement of copyright, and actionable by law.

RESPONSIBILITY

Quadrant Australia, on behalf of Droughtmaster Stud Breeders Association, (which expression shall for the purpose of these conditions include any parent subsidiary affiliate or associated company hereinafter shall be called "the Firm"), acts only as agents for the hotels, airlines, bus or car companies, railroads, cruise and steamship lines, or owners or contractors providing accommodation, transportation or other services, and all coupons, exchange orders, receipts, subject to any and all tariffs, terms and conditions under which any accommodation, transportation or any other services whatsoever are provided by such hotels, airlines, bus or car companies, railroads, cruise and steamship lines or owners or contractors.

The Firm shall not be liable or responsible for death or injury to any person or loss of or damage to any property or otherwise (including baggage) whether due to its or its servants agents or employees negligence or otherwise arising out of or in connection with any accommodation, transportation, technical visits or other services or resulting directly or indirectly from acts of God, (dangers incidents to the sea), fire, breakdown in machinery or equipment, acts of governments or other authorities, force majeure or de facto wars, whether declared or not, hostilities, civil disturbances, strikes, riots, acts of terrorism, thefts, pilferage, epidemics, quarantines, medical or customs regulations, delays or cancellations of or changes in itinerary or schedules or overbooking or default, or from any causes beyond the firms control.

Also for any loss or damage resulting from improper or insufficient passports, visas or other documents, and that neither the firm nor its servants, agents or employees shall be or become liable or responsible for any additional expense or liability sustained or incurred by the tour member as a result of any of the foregoing causes. Participants should be aware that programs such as this visit rural and research properties, parks and conservation areas and occasionally stay in home hosted farm stays, safari camps and on houseboats. In addition our programs may also utilise services and accommodation provided on river and other cruise/water based vessels. Such visits carry inherent potential risks, including but not limited to health risks and injuries from livestock and other animals, equipment as well as trails, roads and tracks. Participants accept such risks as inherent to such programs. As there can be moderate walking requirements to experience the activities of this program, there is an expectation that participants will have an adequate level of mobility including the ability to enter and exit coaches unassisted. Quadrant Australia maintains the rights to cancel, without refund, their services to clients who falsely accept the booking conditions without fully declaring mobility impairments.

Unused services cannot be refunded or exchanged. The Firm reserves the right to cancel the tour and/or modify the itineraries in any way it thinks desirable and further reserves the right to decline to accept any person on any tour and may substitute hotels where necessary.



BOOKING FORM

To reserve your place on this tour please complete and sign this form (block letters in black ink) then return it to Droughtmaster Stud Breeders' Society

PERSONAL DETAILS (FULL NAME AS PER PASSPORT)

Surname:	Given Names:
Title:	Preferred Name:
Telephone:	Mobile:
Postal Address:	Postcode:
Email:	Preferred Contact Method: Email <input type="checkbox"/> Post <input type="checkbox"/> Telephone <input type="checkbox"/>
Full Name of Travelling Companion:	Relationship to Travelling Companion:

ONE FORM PER PERSON

PASSPORT DETAILS

IMPORTANT: You will need to supply a scanned copy of your passport before departure.

Passport No:	Nationality:
Date of Birth:	Gender: Male <input type="checkbox"/> Female <input type="checkbox"/>
Issue Date:	Expiry Date:
Country of Issue:	

TRAVEL INSURANCE

Do you require Travel Insurance ?	Yes <input type="checkbox"/>	No <input type="checkbox"/>
If Travel Insurance has been taken out separately please advise:		
Insurance Company:		
Policy No:		
Emergency Contact No:		

FLIGHT DETAILS

Seat Class:	Departure city in Australia:
Economy <input type="checkbox"/> Business <input type="checkbox"/>	
Frequent Flyer Number:	Airline:

ACCOMMODATION

Rooming Details:	Single <input type="checkbox"/>	Single but willing to share <input type="checkbox"/>
	Double <input type="checkbox"/>	Twin (2 beds) <input type="checkbox"/>
If twin / double sharing with:		

EMERGENCY CONTACT

Name:	Relationship:
Telephone:	Mobile:

PERSONAL REQUIREMENTS AND WELLBEING

Dietary / allergies:
Mobility / disabilities:

PAYMENT DETAILS

Cheque <input type="checkbox"/>	Payable to: Droughtmaster Stud Breeders' Society Post to: 40 Thorn Street, Ipswich QLD 4305
Credit Card	Visa <input type="checkbox"/> Mastercard <input type="checkbox"/> Please tick
Card Number:	<input type="text"/>
Expiry Date:	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
Cardholder Name:	
AWA Member ID for Your Invoice:	

Direct Deposit <input type="checkbox"/>	Account Name: Droughtmaster Stud Breeders' Society BSB: 084 424 Account Number: 508491680 Reference: Please insert your Member ID
SWIFT Code for overseas transactions: SWIFT: NATAAU3303M	
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
CCV Number:	<input type="text"/> <input type="text"/> <input type="text"/>
Cardholder Signature	

AGREEMENT / DECLARATION

I have read, understood and agree to the booking conditions outlined with the itinerary for this trade mission

Signature:	Date:
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Document Version: 5 April 2017

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